

IP Video System Design Tool Case Study



The following case study involves a user, Tas Maniatis, who has recently worked on a project for the KPMTEC using our software.



Tas Maniatis 

**Technical Sales Engineer
Hanwha Techwin**

Please tell us about your company or projects you're involved with.

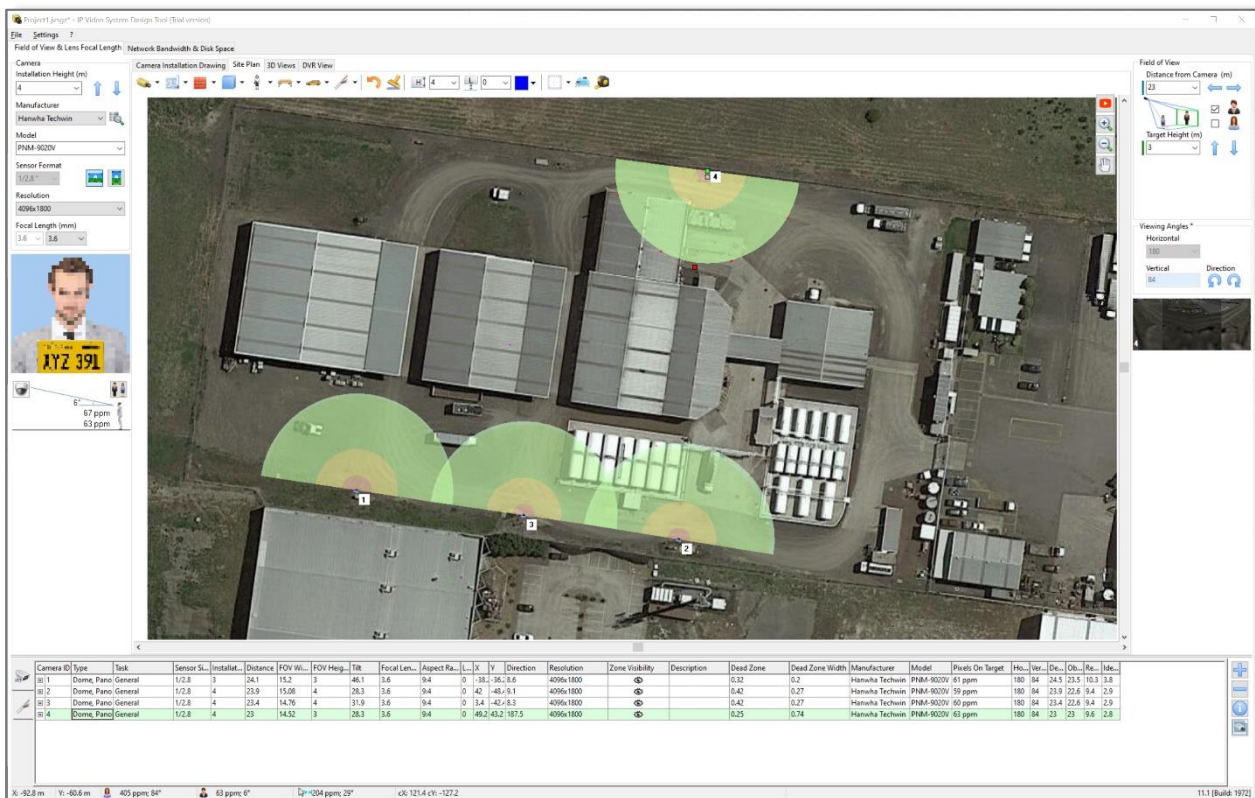
On a daily basis, I'm working with customers, providing them camera configurations on floor plans and google aerial views as well as camera focal points using the 3D views that the tool offers. Our company is a tier 1 CCTV camera manufacturer based out of South Korea, where we also manufacture defense and solar products. I also want to mention that we are not only affiliated with surveillance. Hanwha Techwin is the third-largest corporation in South Korea.

Please tell us about yourself and your role in the project/company.

I come from the surveillance industry with 11 years of VMS and camera experience with Milestone Systems. I have since moved on from Milestone to Hanwha Techwin (formerly known as Samsung Techwin) as a technical sales engineer. I assist customers and partners with the cameras that we sell for their projects. Utilizing your tool assists in the presentation to and for our clients during the design process and provides a level of professionalism in our industry.

Why is video surveillance planning, design, and efficiency analysis important for your business?

Video surveillance is what we do on a daily basis when customers are purchasing our cameras, and utilizing your tool not only provides a better understanding for the customers but facilitates more professional presentations for the security consultants that we work alongside.



Have you managed to solve ongoing problems with video surveillance design?

Yes. Utilizing the JVSG tool has often assisted us in providing customers cost-effective solutions and providing the required coverage for their business while showing them a return on their investment. Having this level of professionalism with the JVSG tool instills a level of confidence with our customers that keeps them coming back.

Did you compare IP Video System Design Tool to other solutions?

Yes, I have compared it with other tools that are offered on the market, and to be honest, I much prefer the JVSG tool. It's far easier to use and import floor plans than with other tools I've worked with.

Why did you choose IP Video System Design Tool software?

My choice to select JVSG was grounded in the fact that it provides both my company and my customers a truly professional surveillance solution. With its ease of use, It also enables speedier turnaround of projects for me as a solution engineer.

Camera ID	Type	Task	Sensor Si...	Installat...	Distance	FOV Wi...	FOV Hegl...	TR	Focal Len...	Aspect Ra...	L...	X	Y	Direction	Resolution	Zone Visibility	Description	Dead Zone	Dead Zone Width	Manufacturer	Model	Pixels On Target	Ho...	Ver...	De...	Ob...	Re...	Id...
1-1	Dome, Pano	General	1/2.8	4	23.8	15.02	3	46.1	3.6	9.4	0	-38	-36	8.2	4096x1800	☑		0.32	0.2	Hanwha Technis	PNM-9020V	61 ppm	180	84	23.8	25.3	10.3	1.8
1-2	Dome, Pano	General	1/2.8	4	23.1	14.97	4	28.3	3.6	9.4	0	42	-48	9	4096x1800	☑		0.42	0.27	Hanwha Technis	PNM-9020V	61 ppm	180	84	23.1	25.6	9.4	2.9
1-3	Dome, Pano	General	1/2.8	4	22.4	14.51	4	31.9	3.6	9.4	0	3.4	-42	-7.5	4096x1800	☑		0.42	0.27	Hanwha Technis	PNM-9020V	61 ppm	180	84	23.2	22.6	9.4	2.9
1-4	Dome, Pano	General	1/2.8	4	22.4	14.51	5	28.3	3.6	9.4	0	48	43.8	187.2	4096x1800	☑		0.6	0.38	Hanwha Technis	PNM-9020V	61 ppm	180	84	22.6	21.9	9.2	3
1-1	General	General	1/2.8	4	22.4	14.51	5	28.3	3.6	9.16	0	48	43.8	118.7	1024x1800	☑		0.6	0.38	Hanwha Technis	PNM-9020V	61 ppm	46	84	22.6	21.9	9.2	3
1-2	General	General	1/2.8	4	22.4	14.51	5	28.3	3.6	9.16	0	48	43.8	154.7	1024x1800	☑		0.6	0.38	Hanwha Technis	PNM-9020V	61 ppm	46	84	22.6	21.9	9.2	3
1-3	General	General	1/2.8	4	22.4	14.51	5	28.3	3.6	9.16	0	48	43.8	209.7	1024x1800	☑		0.6	0.38	Hanwha Technis	PNM-9020V	61 ppm	46	84	22.6	21.9	9.2	3
1-4	General	General	1/2.8	4	22.4	14.51	5	28.3	3.6	9.16	0	48	43.8	254.7	1024x1800	☑		0.6	0.38	Hanwha Technis	PNM-9020V	61 ppm	46	84	22.6	21.9	9.2	3

What results did you achieve and how does it help your business?

The results assisted in project wins and customer appreciation for the level of presentation professionalism that the tool provides, along with the generous in-depth information and device specifications contained within.

Tas Maniatis - Technical Sales Engineer

Hanwha Techwin

M: +61.413502590

e-mail: tasm@hanwhawisenet.com

Level 31, 120 Collins St, Melbourne 3000 | Australia

<http://www.hanwha-security.com/>

About IPICA Software LLC

IPICA Software LLC (widely known as JVSG.com) excels at creating innovative and unique security design tools. The latest video surveillance design software is a boon for CCTV system designers by helping them to plan optimum surveillance systems while lowering the risk of errors. The software also provides an easy and intuitive graphical interface which makes it simple to communicate and exchange ideas with clients. Security designers from more than 200 countries design video surveillance systems with the help of IP Video System Design Tool.